

RFP P19-01, Bus AC Retrofit Cost Evaluation	Est Qty	Yancey Bus Sales		
		Make/Model Offered or As Spec	Unit Cost Installed Each	Extended Cost
Bus Type One: 2002-2004 Thomas As Specified	35	AC-111133	\$10,444.89	\$365,571.15
Bus Type Two: 2005-2007 Thomas As Specified	55	AC-121133	\$10,865.34	\$597,593.70
Bus Type Three: 2008 Thomas C-2 (CAT) As Specified	33	AC-12W4W1033	\$10,910.80	\$360,056.40
Bus Type Four: 2008 Thomas C- 2 (Benz) As Specified	29	AC-12W41033	\$10,836.93	\$314,270.97
Bus Type Five: 2010 Blue Bird Vision As Specified	14	AC-12W1W133	\$10,756.53	\$150,591.42
Bus Type Six: 2012 Thomas SAF-T-Liner C-2 As Specified	16	AC-12W4W1033	\$11,200.57	\$179,209.12
Bus Type Seven: 2016-18 Thomas SAF-T-Liner C-2 As Specified	80	AC-12W4W1033	\$11,149.43	\$891,954.40
Grand Total Cost		\$2,859,247.16		

P19-01 Non-Cost Specifications Max Points Available: 30		Yancey Bus Sales
Criteria / Points Available	Points	
Vendor Profile/ Contractor Qualifications (Questionnaire, Firm Data, Staff, Experience K12, Experience Hardware, Service Center) Section 5.0 Points Available: 10	9	Very Good= 90%
Scope of Work (Hardware, Warranty, Installation/Conversion, Schedule, Training) Section 5.2 Points Available: 20	16	Good=80%
Total Score Points Available: 30	25	Non-Cost Determined Utilizing Scoring Matrix Relative to Points Available: Excellent=100%, Very Good=90%, Good=80%, Adequate=70%, Marginal=50%, Poor=25%, Unacceptable=0%

P19-01 Final Summary Max Points Available: 30		Yancey Bus Sales
Criteria / Points Available	Points	
Non-Cost Points Available: 30	25	See Non-Cost Tab for breakdown
Cost Points Available:70	70	See Non-Cost Tab for breakdown
Total Score Points Available: 100	95	Yancey Bus Sales is the highest scoring and lowest cost responsive and responsible offer meeting FCS terms and conditions